



## SIGN OF THE PROFESSIONAL TOBACCONIST

Since 1933

### **ASSOCIATE MEMBERSHIP**

#### Application & Benefits

#### **International Premium Cigar & Pipe Retailers Association**

4 Bradley Park Court  
Suite 2H

Columbus Georgia 31904-3637

Phone: 706-494-1143 • Fax: 706-494-1893

www.ipcpr.org • email: info@ipcpr.org

*The International Premium Cigar & Pipe Retailers Association (IPCPR) is the oldest, largest and most active trade association representing and assisting premium retail tobacconists and their suppliers. IPCPR is a not-for-profit trade association organized as the advocate for the independent retail tobacconist and recognized as the "Voice of Authority and Reason" on premium tobacco related issues. IPCPR provides its members with assistance to fight draconian and onerous tobacco legislation, and brings retailers and manufacturers together in mutually advantageous business relationships.*

## MEMBERSHIP QUALIFICATION

**Associate Membership in the IPCPR is open to qualified companies that supply products and services to IPCPR retailer members.**

**Annual Associate Membership dues are based on a sliding scale determined by gross sales.**

- Annual Sales up to 1 million dollars would be \$600.00 per calendar year
- Annual Sales over 1 million to 5 million would be \$700.00 per calendar year
- Annual Sales over 5 million to 20 million would be \$1,250.00 per calendar year
- Annual Sales over 20 million dollars would cost \$2,500.00 per calendar year

## MEMBER BENEFITS

**Unparalleled exposure to IPCPR's retailer member base through:**

- A four-day members-only Annual Convention and International Trade Show—the tobacco industry's largest and most important event of the year:
- More than 1,500 retailers from 2,500+ individual stores - ready and eager to buy
- Informative seminars and meetings
- Unparalleled networking opportunities between you and the retailers

**Important Note:** *Only IPCPR exhibiting Associate Members may attend and participate in the Trade Show, for which booths are necessary and booth fees are charged.*

**IPCPR Retailer's Almanac: the "bible" of the tobacco industry with 400+ pages of product listings, and information on cigars, cigarettes, pipes, tobaccos, lighters and gift items. Available in print and online at: [www.ipcpr.org](http://www.ipcpr.org).**

- Company header is free with Associate Membership if signed up and dues paid before deadline date
- Product listing lines based on size and type of Ad purchased
- Receive points for Ad dollars spent that can significantly improve your booth selection appointment position for the following year's trade show

**Access to the IPCPR Legislative Action Center designed for protecting members interests and helping to respond to legislative challenges and issues.**

- The most current legislative information so you can take direct action to fight restrictive legislation
- Representing your views through partnerships with other powerful industry trade associations to proactively address legislative issues in a clear, consistent and convincing voice

- The tools and techniques that you need to successfully influence your elected officials including industry statistics, correspondence, and talking points for testimony
- Direct access to your legislators through the Legislative Action Center available online on the IPCPR website:

[www.ipcpr.org/legislation.html](http://www.ipcpr.org/legislation.html)

**IPCPR Report: member quarterly newsletter with association and industry news, statistics, and updates sent out to all members with the ability for Associate members to advertise and promote their products and services to their target market audience, IPCPR's retail members.**

**IPCPR E-Newsletter: weekly electronic newsletter with pertinent and timely topics of interest to our members containing web links to other sites such as newspapers, magazines, blogs and broadcasters dealing with the premium cigar industry and IPCPR members.**

**Members receive complimentary subscriptions to "Tobacconist" and "Smokeshop" Magazines, two premier publications for the premium tobacconist industry and the official trade publications of the IPCPR.**

**Updates and other communications that keep you informed by the use of such things as "Constant Contact" for the immediacy of Email updates.**

## MEMBER SERVICES

**Access to insurance packages through Mass Market Insurance Consultants (MMIC) who contract with a number of national companies to provide IPCPR members with customized medical, life, disability and dental coverage for members and their families and employees.**

**IPCPR members can enjoy considerable savings and special benefits on car rentals through a partnership with Enterprise Rent-A-Car, the company with convenient locations close to home and free pick-up and drop off to your home or business address.**

**Free enrollment in the Tobacconist University's education program enabling industry individuals to become certified tobacconists, helping to bring credibility, status & honor back to our industry and promotes your business, integrity and professionalism in the premium tobacconist environment.**

**Preferred credit card processing through Electronic Data Payment Systems, the official credit card processor for IPCPR members requiring a tobacco friendly processing firm with competitive rates and services.**

## ASSOCIATE MEMBER APPLICATION

*Incomplete applications or applications that do not meet ALL of the required criteria (as marked by an \*) will not be considered for membership.*

\*Contact Name: \_\_\_\_\_

\*Company Name: \_\_\_\_\_

\*Address: \_\_\_\_\_

\_\_\_\_\_

\*City: \_\_\_\_\_ \*State: \_\_\_\_\_

\*Country: \_\_\_\_\_ \*Postal Code: \_\_\_\_\_

\*Phone: \_\_\_\_\_

Toll Free: \_\_\_\_\_

\*Fax: \_\_\_\_\_

Web site: \_\_\_\_\_

\*Email: \_\_\_\_\_



Product Categories:

- Accessories  Cigars  Cigarettes  Collectibles  Games  Gifts  
 Humidors  Jewelry  Knives  Leather  Lighters  RYO/MYO  
 Pipes  Shaving/Grooming  Steins  Tobacco  Walking Sticks  
 Writing Instruments  Coffee  Other \_\_\_\_\_, \_\_\_\_\_

\*Applicant Signature: \_\_\_\_\_

Mail this application form with your check to:

**International Premium Cigar & Pipe Retailers Association, Inc.**

4 Bradley Park Court  
Suite 2H  
Columbus, GA 31904-3637